



ACCEPTABLE STORAGE RECORDS & Precision Farming

About This Document

The Loss Adjustment Manual ("LAM") is the official publication of the Risk Management Agency ("RMA") for all levels of insurance provided under the Federal Crop Insurance program and provides the criteria that must be followed for general loss adjustment (not-specific crop).

If the insured meets the requirements for acceptable harvested production from a precision farming technology information system ("PFTS") as outlined in PAR. 931(7), the following procedures do not apply. Conversely, if the insured does not meet the requirement for acceptable harvested production from a precision farming technology system, but the insured has weight tickets that can be used in accordance with the following procedures, then these procedures are applicable.

Use this procedure if there is a possibility that the insured may weigh and farm-store his/her production to keep records of separate production for enterprise unit by practice or multi county enterprise unit, optional units, basic units and separate production from insured and uninsured acreage. AIPs must annually (prior to harvest) provide insureds (in writing with the criteria for acceptable scales and acceptable scale weight/records outlined in the following paragraphs below and assure that the insured understands non-compliance with these instructions may result in the production being considered commingled as stated in PAR. 1233 of the LAM.

The following criteria as it pertains to Acceptable Scale Weight Tickets/Records, Bin Marking, Load Records and printed Combine Monitor Records is being provided to you as a part of the requirements as outlined in the LAM paragraphs 1002 and 1003.



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Insureds' Instructions for Load Records, Storage Structure Markings and Printed Records for Combine Monitors

Acceptable Scale Weight Tickets/Records

A summary record of scale weight tickets/records is not acceptable. The insured must hand-write any of the required information listed below if the scale that is being used is not capable of printing a ticket or the required information. **To be acceptable, each individual scale weight ticket or record for each load must be available and must provide at least the following information:**

- The Insured's name, crop (per load), the **gross weight of the conveyance with production** and the gross weight of the conveyance **without production**. If the production is weighed using a grain cart that prints out tickets showing the gross weight of production in the cart or has an integrated panel showing the gross weight of the production in the cart from which the insured documents the weight, **only the gross weight**, per cart, of the production is required.
- Date weighed;
- Load Number (if the scale used does not print a number, the insured must apply a number);
- Identification and location of farm-storage structure in which the load(s) from each field are stored and/or satisfactory explanation of disposition of the production if any or all of the production is no longer stored at the time of inspection; and unit and/or field identification from which the production was harvested that can be correlated to the unit numbers for the crop stored. To be acceptable, the adjuster must verify that the field identification can be correlated with the unit numbers for the crop for the current crop year. If a field identification number cannot be correlated to a unit number for the crop, the production must be considered commingled, and the procedures in PAR. 1233 of the LAM apply.

Prior Years Production

Production from prior years in the storage structure where new crop production will be commingled must be measured before commingling of the new crop occurs. Contact ProAg or your local Farm Service Agency ("FSA") office to provide this service (FSA **measurements** are acceptable). Failure to measure this production prior to adding production will require claim preparation to show all production as being from the current year acreage.

Definitions

Contemporaneous and Conveyance, as used in the following paragraphs, are defined as follows:

- Contemporaneous – Occurring or originating during the same period of time.
- Conveyance – Anything in which agricultural commodities are transported. Examples: combine hoppers, commodity bins, grain carts, grain wagons, farm truck, semi-trailer. The term "transported" does not include all forms of grain movement; e.g., the following are not conveyances: grain augers, grain dryers, elevator legs, or picking lines. When scale weights are from a grain cart that cannot print tickets but has an integrated display panel, a record is considered a handwritten contemporaneous log the insured has kept that provides all of the information listed above under acceptable tickets/records for each grain cart load weighed.

Load Records

Maintain a contemporaneous ledger, by crop, recording loads of production for the crop identified by unit and/or field identification, date of harvest, identity of the conveyance used to transport the grain to the bin

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and the estimated bushel volume per conveyance. The adjuster must be able to verify that the field identification can be correlated with the unit numbers for the crop for the current crop year. If a field identification number cannot be correlated to a unit number for the crop, the production must be considered commingled, and the procedures in PAR. 1233 of the LAM apply.

Storage Structure Markings

Identify the depth of such production by marking the storage structure with a permanent marker. Write the unit number(s) and/or field identification from which the production was harvested, and date and initial the mark. Also, on the storage structure, identify and mark the depth of uninsured acreage production separately from insured acreage production when the storage structure will contain both. The adjuster must verify that the field identification numbers can be correlated with the unit numbers for the crop for the current crop year. If a field identification number cannot be correlated to a unit number for the crop., the production must be considered commingled, and the procedures in PAR. 1233 of the LAM apply.

Printed Records from Non-PFTS Combine Monitors

Printed records from combine monitors must show the location of field (field identification), name of crop, date, and number of pounds or bushels of the crop. Insureds must also identify, and adjusters verify the unit numbers that correlate with the field identification on the records for the current crop year. If a field identification cannot be correlated to a unit number for the crop, the production must be considered commingled, and the procedures in PAR. 1233 of the LAM apply. If the production from the combine monitor records has been adjusted for moisture by the combine monitor, this recorded amount will be the amount compared against the adjuster's measured and calculated production, including adjustments for moisture in accordance with the Crop Provisions for the crop.



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Acceptable Farm Management Records

This section will apply if the insured is utilizing the full Precision Farming Technology System ("PFTS") from planting through harvesting as referenced in PAR. 821 General Information & Methods of Section 2 Acreage Determination of the 2019 LAM.

- "(1) Acceptable PFTS must include at least the following components:
- (a) GPS technology integrated with planter monitors, combine monitors, yield mapping software;
 - (b) The capability of producing summary reports that reflect planted acres, harvested acres, and harvested production; and
 - (c) Report of calibrations performed per manufacturer's requirements. Refer to subparagraph 931(7).
- (2) Planted acreage records from PFTS used as determined acres:
- (a) The AIP must annually inform the insured in writing of the automated planter monitoring system record requirements prior to planting.
 - (b) For planted acreage records from automated planter monitoring systems to be acceptable as determined acres, **the insured must provide the following information:**
 - (i) Insured's name;
 - (ii) Unit number;
 - (iii) FSA farm/tract/field ID number, if applicable;
 - (iv) Legal description of acreage; and
 - (v) A print out from the PFTS with the following information:
 - (A) Crop name;
 - (B) Acres planted; and
 - (C) Electronically produced maps of planted acreage and acreage summary records. These records must show required discernable breaks between units or practices except as stated in (3) below.
 - (vi) If the insured planted overlapping rows within the planted acreage, the AIP must determine if the automated planter monitor records adjusted for overlapping planted rows. If the system did not adjust for the overlapping planted rows, the AIP must determine the acreage in accordance with subparagraph 821A-F, H and J, as applicable.
- (3) AIP approved PFTS automated planter records may be used to separate OUs on center pivots irrigation systems for IRR circles and NIRR corners without discernable breaks in the planting pattern (refer to the CIH) provided the insured can:
- (a) document the automated planter monitoring system used;
 - (b) provide the acres planted and practice for each OU;
 - (c) provide production records by OU and practice;
 - (d) provide the required information in (1) above; and
 - (e) provide records of variable rate planting populations if recommended by ag experts.
- (4) If the automated planter monitor acreage records provided by the insured are not reasonable, or the AIP has reason to question the records, the insured must provide the **PFTS's raw data**, and any additional records requested by the AIP. **If the AIP determines the planted acreage records are not acceptable, the AIP must determine planted acreage in accordance with subparagraph 821A-F, H and J, as applicable.** However, the production records from the PFTS's yield monitor may still be used."

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Acceptable Harvested Production Records from Producers Using Precision Farming Technology to Establish Total Production

From the 2019 LAM Section 3 Verifying Production PAR. 931 Verifying Harvested Production

"(3) *Acceptable PFTS used to establish records for total production must include at least the following components:*

- (a) GPS technology integrated with planter monitors, combine monitors, yield mapping software;*
 - (b) The capability of producing summary reports that reflect planted acres, harvested acres, and harvested production; and*
 - (c) Report of calibrations performed per manufacturer's requirements.*
- (4) The AIP must inform the insured in writing of the PFTS record requirements prior to harvest.*
- (5) Production records from PFTS may be used in lieu of settlement sheets and bin measurements provided all of the requirements under item (7) are met.*
- (6) The insured should be advised to maintain alternate acceptable production records by unit in the event the PFTS production records are determined to be unacceptable.***
- (7) For the PFTS production records to be acceptable, the insured must provide the following information:*
- (a) Calibration of the automated yield monitoring system.*
 - (i) The insured must have calibrated the yield monitoring system at the beginning of harvest for each insured crop and crop year, in accordance with the operator's manual specifications. The sensor calibrations must not exceed three percent (3%) when compared to the actual weighed production harvested from the acreage used to calibrate the sensor. Refer to subparagraph 1002B (Acceptable Scale Types). If the initial sensor calibration difference exceeds three percent (3%) when compared to the actual weighed production harvested from the acreage used to calibrate the sensor, additional calibration samples may be taken until the results are within tolerance.*

Note: *This includes yield monitoring systems capable of self-calibrating. For crop insurance purposes, self-calibrating yield monitoring systems must be compared to actual weighed production harvested from the acreage at the beginning of harvest for each insured crop and crop year.*
 - (ii) If after calibrating the yield monitoring system as stated in (i) above, the sensor calibrations for the crop and crop year:*
 - (A) still exceed three percent (3%) when compared to the actual production harvested from the acreage used to calibrate the sensor, the PFTS records will not be considered acceptable as stand-alone production evidence but may be used like load records. Post-harvest calibration of yield maps is not acceptable. The insured must provide documentation of the actual production based on acceptable production records.*
 - (B) are within three percent (3%) using production harvested from the acreage used to calibrate the sensor, and the insured wants to make additional calibrations throughout harvest due to changes in crop or field conditions. Additional calibrations are allowed, provided the revised calibrations are still within three percent (3%) of the actual weighed production harvested from the acreage used to calibrate the sensor.*
 - (C) are within three percent (3%) when compared to the actual weighed production harvested from the acreage used to calibrate the sensor, but the insured wants to make additional calibrations after harvest (post-harvest), the post-harvest calibration must remain within the three-percent (3%) tolerance and documentation of the actual production based on acceptable weight records used for calibration must be provided for the PFTS records to be considered acceptable. Post-harvest calibration documentation must meet the requirements in paragraphs 932 (Verifying Sold or Commercially Stored Production) and/or paragraph 1002 (Production Weighed & Farm-Stored).*

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(iii) *The insured must provide documentation showing the sensor calibrations for the crop and crop year. The annual calibration report, from the yield monitor system or documentation from the insured, must include all calibrations and adjustments performed, by crop, for the crop year, including the date each calibration/adjustment was performed and the difference from the previous setting. The annual calibration report must be provided to the AIP or RMA.*

(b) *Insured's name;*

(c) *Unit number;*

(d) *FSA farm/tract/field ID number, if applicable;*

(e) *Legal description of acreage; and*

(f) *A print out, by unit, of the following PFTS information:*

(i) *Crop name;*

(ii) *Acres harvested;*

(iii) *Date harvested;*

(iv) *Total production (unadjusted for moisture);*

(v) *Average moisture content (must be adjusted in accordance with the CP); and*

(vi) *Yield maps and acreage/production summary records. These records, generated from the system, must show separate production records were maintained by unit and/or practice.*

These maps must be reviewed to identify harvested and UH acreage. If the map indicates UH acreage, a visual inspection is required to determine if crop appraisals are needed.

(8) *If the AIP determines the PFTS production records are not acceptable, production must be determined in accordance with paragraph 1002 and paragraph 1003. The planter monitor acreage record can still be used as determined acres.*

(9) *If the production and yield map records provided by the insured are not reasonable or the AIP has reason to question the production and/or yield map records, the insured must provide the PFTS or yield monitor system's raw data and any additional production records requested by the AIP. If after reviewing the systems raw data, the PFTS production records are determined not acceptable, production must be determined in accordance with paragraph 1002 and paragraph 1003.*

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